

## Which Businesses Could Benefit

Businesses of all types and sizes have the chance to participate, from being directly awarded a tender or subcontracted into a regional supply chain.

These examples are indicative only and don't represent an existing individual business.

### Business A

Martin's goods and apparel manufacturing company is directly contracted to deliver part of the sporting equipment or uniform range, following an open tender process. He hires more local staff to support the contract delivery.

### Business B

Jenny and Heba's food manufacturing company is awarded a contract related to venue or village catering. When going through the EOI process, they sought assistance from a peak representative body to design their delivery model to achieve stronger social and sustainable procurement outcomes.

### Business C

Minh's small creative industry business isn't successful in a tender related to a highly-specialised procurement. But an international firm who was awarded a contract is able to subcontract to Minh's business as part of its delivery model, so the Victorian-based company still benefits.



## Venue and Village Construction Pipeline

The Victorian Government is embarking on a significant pipeline of construction works to build Games villages and competition venues and ensure they continue being used by the community for generations.

- Games Village in Geelong
- Games Village in Morwell
- Games Village in Ballarat
- Games Village in Bendigo
- Key capital works for other competition venues
- A new aquatics centre in Armstrong Creek
- A new multi-purpose centre in Waurin Ponds
- Major redevelopment of Eureka Stadium

The Games villages will help deliver a legacy of affordable and social housing, and the new venues in Armstrong Creek and Waurin Ponds – which will host competition events for swimming, para-swimming, diving, weightlifting, para-powerlifting and artistic gymnastics – will be converted to community use following the Games.

**This pipeline is already underway and you can find more information at [development.vic.gov.au](http://development.vic.gov.au)**

## Value, Not Just Price

Victoria 2026 will apply Victorian Government policies and frameworks that are designed to deliver value for money, drive regional economic growth and other important social outcomes, and also focus on expanding opportunity for First Nations businesses. These policies include:

- The Local Jobs First Policy, which supports Victorian businesses and workers by ensuring that small and medium size enterprises are given a full and fair opportunity to compete for both large and small government contracts, helping to create job opportunities, including for apprentices, trainees and cadets. To see more, visit [localjobsfirst.vic.gov.au](http://localjobsfirst.vic.gov.au)
- Victoria's Social Procurement Framework, which ensures value-for-money considerations are not solely focused on price, but also on opportunities to deliver social & sustainable outcomes that benefit all Victorians. To see more, visit [buyingfor.vic.gov.au](http://buyingfor.vic.gov.au)

## About Victoria 2026

It's the biggest event ever held in regional Victoria. Five cities. 25 competition venues. 20 sports, including golf, coastal rowing and BMX making their debut. 9 fully-integrated para sports. Plus a major festival program.

Over one million tickets will go on sale, and many more spectators will tune in from home as Geelong, Ballarat, Bendigo, Shepparton and Gippsland showcase the best of our state to the Commonwealth and the world.

It's estimated the Games will contribute more than \$3 billion to Victoria's economy – creating more than 600 full-time equivalent jobs in the lead up, 3,900 jobs during and a further 3,000 jobs beyond. This doesn't include additional jobs created or supported throughout the supply chain.

Victoria 2026 is delivered by the Government of Victoria, the Victoria 2026 Commonwealth Games Organising Committee, the Commonwealth Games Federation and Commonwealth Games Australia.



# VICTORIA 2026

# STARTING BLOCKS

## The Victoria 2026 Goods & Services Procurement Pipeline

### Join the team delivering Victoria's regional Games:

- Goods and services investment will help deliver the Commonwealth Games in regional Victoria
- Pipeline features more than 1200 procurement opportunities across hundreds of industries
- Victorian Government policies expand local business opportunity and social and sustainable outcomes



## The Commonwealth Games is coming to regional Victoria.

And the starting gun has already fired.

The Victoria 2026 Commonwealth Games Organising Committee is preparing its procurement drive and has released its planned pipeline of goods and services spend to industry and the community.

The pipeline represents major opportunities for businesses big and small, all pitching together to deliver the biggest event regional Victoria has ever seen.

In total, more than 1,200 future procurement activities have been identified by Games organisers, ranging from transport and catering to gold medals and golf balls.

These activities are in addition to a significant investment in major new competition venues and four Games villages across the state, which will all leave a legacy that extends well beyond the Closing Ceremony.

To deliver the regional Games, organisers are calling on the expertise of Victoria's regional industries. See below for more info on how you can join Team Victoria 2026.

## Businesses across the state can use this goods and services pipeline to plan ahead through to the end of 2025.

They can register their profile with the Buying for Victoria suppliers portal and get support and advice from key industry and government bodies.

And when they tender, they'll have a fair shot thanks to Victorian Government policies and strategies that expand market opportunity for small and medium size enterprises, and activity that delivers a broader social benefit.

**The regional Games means regional work: thousands of businesses and workers, putting on a show for millions in the major events capital of the world.**

**So get on board, and let's get ready for the Games.**



## What Local Businesses Can Do Now

1. Register your profile on the Buying for Victoria supplier portal at [www.tenders.vic.gov.au](http://www.tenders.vic.gov.au)
2. Stay updated with the Buying for Victoria portal once you have registered. This is where forward notices, expressions of interest and invitations to supply will be released.
3. See more about the pipeline at [www.victoria2026.com.au/business](http://www.victoria2026.com.au/business). We will provide further news and advice as Games planning progresses. You can also contact us through the website if you have any additional questions.
4. Learn about Victorian Government policies and frameworks that will help expand your opportunities, including Local Jobs First and the Social Procurement Framework
5. Utilise the Industry Capability Network, ICN Gateway portal to highlight the services you have and register your interest. Also reach out to ICN to support you on Local Jobs First and Social Procurement Framework requirements
6. Engage with peak body partners who will help us identify and match businesses

The Organising Committee is proud to be working closely with peak body partners who can assist in identifying current regional, First Nations, and socially diverse businesses who could respond to supply opportunities, including:

- Industry Capability Network
- Kinaway Aboriginal Chamber of Commerce
- Social Traders
- Local Chambers of Commerce
- Regional Development Victoria
- Small Business Victoria

While the race to get ready for the Games has begun, there are still three years to go.

Sharing the goods and services procurement pipeline with the market is just the beginning of the Organising Committee's ongoing work with businesses, industries and peak bodies to deliver Victoria's regional Games.

## Goods and Services Snapshot

These are just *some* of the goods and services procurement opportunities that will go to market over the next three years.

**To view our full pipeline, and see more advice about how you can prepare, visit our new Business Hub at [www.victoria2026.com.au/business](http://www.victoria2026.com.au/business)**

### 2023

Opportunity	Estimated Release to market	Estimated Contract Duration
Mascot program	Q1	3 years
Baton design and manufacture	Q2	1.5 years
Telecommunications services	Q2	2.5 years
IT security services	Q3	2.5 years
Festival production team	Q3	2.5 years
Uniforms supplier	Q4	2 years

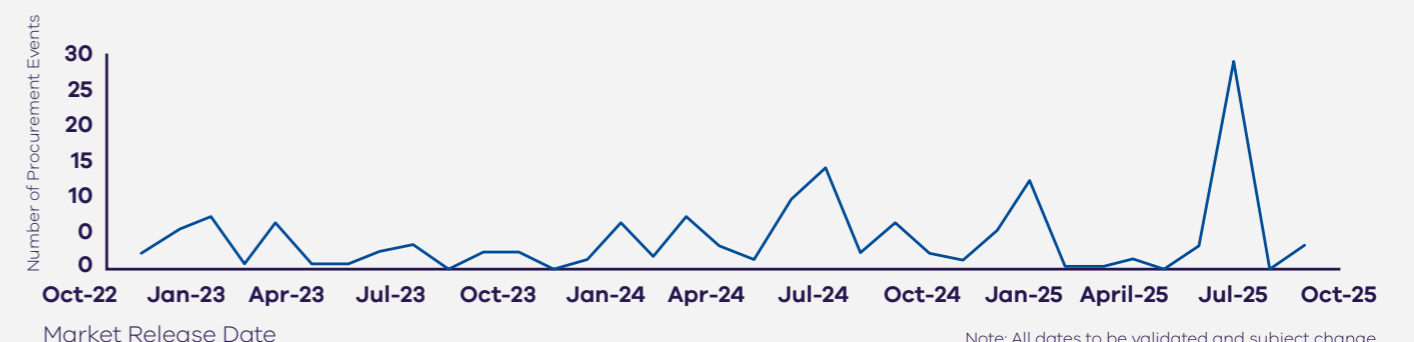
### 2024

Opportunity	Estimated Release to market	Estimated Contract Duration
Festival site operations	Q1	2 years
Delivery of ceremonies	Q1	2 years
Ticketing supplier	Q1	2 years
Medal design and manufacture	Q1	2 years
Venue audio-visual systems	Q1	1.5 years
Security services	Q2	2 months
Catering services	Q3	2 months
Waste management	Q3	2 months
Furniture, fittings and equipment for venues and villages	Q3	9 months
Water infrastructure	Q3	2 years
Sporting equipment (various)	Q3 onwards	Various

### 2025

Opportunity	Estimated Release to market	Estimated Contract Duration
Sport facility flooring and surfaces	Q1	1 year
Landscaping	Q1	1 year
Fire safety	Q1	1 year
Physiotherapy services	Q1	1 year
Mobility aids	Q3	1 year
Medical services and devices	Q3	1 year
Medical testing	Q3	1 year

Release date and contract duration are estimates based on previous Games and are subject to change. This is a guide only.



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